



Case Study: QuickBooks Payroll

How QuickBooks Advanced Payroll helped this accounting professional save a huge amount of time each week



ACCOUNTANT CASE STUDY - ADVANCED PAYROLL

Accountant, Johann Goree, explains how QuickBooks Online Advanced Payroll is a central part of client support and efficient practice management.



Payroll is the most stressful part of being a boss. We take the hassle off of the business owner, and QuickBooks Payroll takes the hassle off of us.

Johann Goree is the MD of OnPoint, an accounting group with 4 branches. His team of nine supports over 340 clients across the UK—mostly start ups and small businesses.

Johann also leads the strategy and direction at JGBC, the company he set up in 2017. Back then, the practice didn't offer payroll and Johann soon discovered that he was losing business to rival firms who could give an all-in-one solution to clients. Initially Johann planned to outsource payroll but after a poor onboarding experience he decided to take the process in-house, and employed a staff member specifically for payroll admin.

Finding the right software

Moving to cloud-based QuickBooks Advanced Payroll meant paying for a more expensive product, but Johann makes it clear that it's money well spent.



I'd find myself having to ride my bike through the countryside in the dark because there was a problem with a client's payroll and there was no one in the office. That's six miles there, and six miles back, on a Friday night!

The first payroll software Johann tried was low-cost and relatively user friendly, but there was one important drawback. As it was desktop based, it could only be run from the office computer - a nightmare for out-of-hours issues.



So if something goes wrong, we can tackle the problem for our clients instantly from anywhere.

QuickBooks is also less expensive and more reliable than other cloud-based payroll software—a bonus for cost-sensitive clients.

Saving time and money

Johann's payroll practice grew rapidly and before COVID-19 struck, his firm was running payroll for 211 employees across 60 companies, covering weekly, fortnightly and monthly pay plus pensions. QuickBooks' automation and time-saving features meant the whole process could be managed in just 30 hours a week.

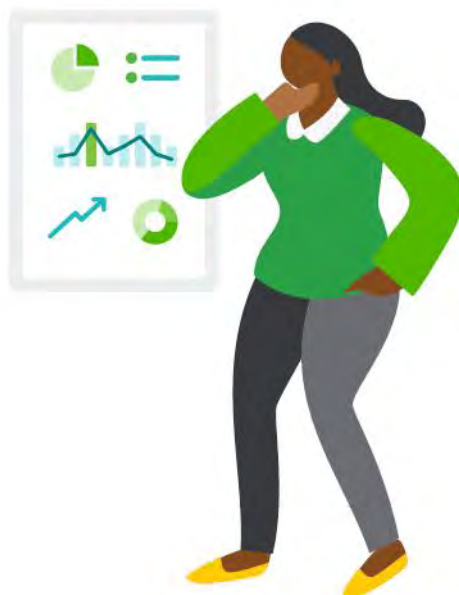


We'd probably have to pay another full-time member of staff if we weren't using QuickBooks Payroll, so in addition to the time-savings, we're also saving around £1200 per month on staff wages.

Johann has now replaced the desktop payroll software with QuickBooks Advanced Payroll across all of his accounting practices. His advice to accounting professionals using desktop payroll solutions is to balance out cost with benefits.



Don't be put off by the 'per employee' charges—look at the added features and the impact this will have on your staffing costs. We still come out way ahead with QuickBooks.



Johann's top 3 reasons for running payroll with QuickBooks



Great support

“ Some other providers make you email and you have to wait up to 48 hours for a reply. With QuickBooks I just call.

Johann also appreciates the on-going support he gets from his account manager.

“ It doesn't matter how big or small you are, the account managers are really invested in your journey.



Less data entry

“ The timesheet data is already in the payroll software, so instead of typing out timesheets we can crack on with the work,

says Johann, who also credits the self-service portal with saving them

“ a huge amount of time,

allowing new starters to add their own enrolment details.

“ It gives more control to the employee.



No compliance worries

As Johann puts it,

“ You can't be an expert in everything.

But he is confident that QuickBooks has his clients covered for compliance. In addition to the HMRC updates around tax codes and the furlough scheme there's a secure portal that allows employers to share secure documents in a GDPR-compliant way.

“ It's not just payroll focussed, it's employment focussed.

Looking to the future, Johann is confident that QuickBooks Payroll will continue to meet the needs of his practice and his clients, not least because of the ongoing updates and improvements to the software.

Want to learn more about the latest offers available for QuickBooks Payroll?

[Get in touch](#)



We've seen development after development after development from QuickBooks Online Payroll—it's being constantly worked on to help businesses thrive.